

◆ Amadio Contenti

(CEO Olsa S.p.A.)

This is the fourth and the last issue of the first year life of the Masco Newsletter and it is a good occasion to remind to what we said in the first one, sent out in February. Starting this new experience we were thinking to put in place an important tool helpful in keeping a closer contact with our customers, our business partners and, more in general, with the whole marketplace. Now, after the first three issues, we are happy to say that we feel that we are moving toward the achievement of this goal. Every three months we have mailed our Newsletter to thousands of people with the ambition to open a communication channel between our customers and us, not only to inform but, also, let us say mainly, to receive signals, ideas and concrete proposals to help in the process to continuously improve our products and services to the market.

It is also good that this last issue is focused about Olsa, that even if it is not that far from being 70 years old, it is the last entry in the Masco Family. For this reason I would like to spend a few words to give some key information about this Company.

Founded in 1947 Olsa is a market leader in the design and manufacturing of the finest Liquid, Semi-Solid, Bioreactors and Solid Processing Equipment and

Plant Systems for the Pharmaceutical, Biotechnology, Cosmetic, and Fine Chemical industries. Based in Italy, it has a global presence with sales and service representatives in more than 60 countries around the world and thousands of single equipment or complete systems delivered to the market.

Based on what just said it should appear clear to everybody why Olsa merged Masco Group and how this could become an important plus for our customers. Today Masco means a unique capacity to offer the market a complete package of engineered process solution starting from the 'Clean Utilities' with Stilmas, going to the whole production applications, thanks to Olsa, to finish with a complete qualification and validation services with DOC.

This year Masco has managed several contracts for 'complete package' starting from raw water to full process validation. We would like to mention just two of them because of their importance and complexity. The first is for sterile oncological products for an important Asian Company exporting to US and Europe. This project involves the whole water treatment, from the source up to the WFI distribution, and the complete production process, from preparation to the filling step in class B.



Both systems are fully automated and cGMP and FDA compliant. The second is for an Eastern Europe Company and it is related to SVP and LVP production. Also this is cGMP and EMA compliant and fully automated and it regards the clean utilities expansion and the whole production preparation and holding processes.

Concretely this means one single contractor with full responsibility for large and complex projects. Means direct ownership of all the equipment and technologies supplied, with their full control. Means also the same Quality approach and Quality System along all the value chain in a full GMP environment.

In a fast changing world where time, quality and effectiveness are so important, this is what Masco is proud to offer to the Biopharmaceutical and Cosmetic markets thanks to its continuous technical improvement and integration between the Group Companies.

Events

Cosmetagora

12-13 January 2016

Paris (France)
Espace Champeret
Booth: 40

Duphat

15-17 March 2016

Dubai (UAE)
Dubai International Convention
& Exhibition Center
Booth: D17

In-Cosmetics

12-14 April 2016

Paris (France)
Porte de Versailles
Booth: B50

Powtech

19-21 April 2016

Nuremberg (Germany)
Hall: 4 - Booth: 397

Interphex

26-28 April 2016

New York City (US)
Javits Center
Booth: 2065

